

HAVENS WINE CELLARS

Fact Sheet

Distinguished by wines with the complexity and refined elegance of their classic European counterparts, Havens Wine Cellars is renowned for its visionary selection of fruit from the cool Carneros region of California and the artisinal direction of an owner-winegrower. Carrying on the tradition of wines integral to a gracious table, Havens offers its wines at the most reasonable prices in their categories.

Winegrower	Michael Havens
Winemakers	Jeff Keene, John Killebrew
Location	2055 Hoffman Lane Napa, California 94558
Winery Contact	707-261-2000 www.havenswine.com info@havenswine.com
Wines	Merlot Carneros Napa Valley Merlot Hudson T Syrah Napa Valley Syrah Bourriquot Albariño
Recent Releases	April 1, 2006 2005 Albarino June 1 2002 Napa Valley Merlot September 2006 2002 Merlot Carneros, 2002 Bourriquot, 2002 Napa Valley Syrah October 2006 2002 Hudson Vineyard Syrah
Vineyard Sources	The major source for Havens Merlot is fruit from Carneros, immediately south of Napa. Havens is considered a pioneer of Carneros Merlot, Syrah, and Cabernet Franc wines. <ul style="list-style-type: none">○ Beau Terroir Vineyard, Carneros○ Hyde Vineyard, Carneros○ Hudson Vineyard, Carneros○ Havens Estate Vineyards, Napa

Influencing taste takes risk, and Havens Wine Cellars has a long track record for Thinking Outside the Bottle:

- **Pioneer for Carneros Merlot, Syrah, Franc** – Havens was one of the first wineries to focus on the cool growing region of Carneros as a grape source for Merlot, Syrah, and Cabernet Franc wines. Carneros terroir offers dark, balanced and completely developed fruit complexed by pleasing earthiness and engaging texture. Since 1980, Haven's Wine Cellars has cultivated relationships with grape growers in Carneros, which then was better known for its Chardonnay and Pinot Noir. Michael Havens considers this once unorthodox growing region for Merlot, Cabernet Franc, and Syrah to offer the best place in North America to grow these grapes.
- **A Horse (Winegrower?) with a mind of its own:** Moved by the memory of great wines from Chateau Cheval Blanc, Havens Wine Cellars introduced Bourriquot, a blend of two parts Cabernet Franc and one part Merlot. Bourriquot (Boo-ree-ko), Bordelaise slang for a stubborn horse, reflects the artisanal inspiration behind the winemaker's mission: with a mind of his own, Havens expects to take the risks that produce exciting wines.

Robert Parker, in *The Wine Advocate* has called Bourriquot "*one of only five memorable California wines based on Cabernet Franc*" and "*one of the most aromatically complex wines from northern California.*"

- **Albariño:** Havens Wine Cellars produced the first commercially-offered Albariño in America in 1999. For Havens Wine Cellars, known for its classically styled reds, Albariño is a story of winegrowers' license: contrasting bigger California whites with this refreshing and exotic Spanish experience. Proprietors Michael and Kathryn Havens found this white at all the best seafood restaurants while traveling through Northern Spain in 1996. In 1997, the Havens, along with co-owners Russell and Jon Scott, arranged to plant some Albariño bud wood from the famous Morgadio Estate in a windy, cool area of Napa Carneros. Last fall, the BATF approved Havens registration of Albariño in the U.S. market.
- **Prices:** At \$32 a bottle, Havens Merlot Reserve is considered among the most reasonably priced of the classically-bred, high-end Merlots that often garner up to \$100. All of Havens' wines -- including Merlot that has been compared to Pomerol and St. Emilion and Syrah that has been compared to Côte Rotie -- are priced between \$24 and \$45. One of the ways Havens can offer reasonable prices is to put all of the work into site selection and cellar elevage and let the results speak for themselves.
- **For the Dinner Table, Not the Showcase:** Havens Wine Cellars' goal is to make wines that work with food, not showcase for awards. Its ideal is balance in the wine to give drinking pleasure at the table.